

MOLA MOLA

Since 1995 *Walvis Bay*



Dear Consultant,

Mola Mola Safaris is an activity operator based in Walvis Bay. We offer Marine Cruises, 4x4 Excursions to Sandwich Harbour and a general information centre.

Mola Mola Safaris has been operating since 1995. It is co-owned and run by Anton and Charmaine Vosloo, who have worked in the Namibian tourism industry for over 10 years. Our partners, Pieter and Marinda Pretorius, is also the co-owners of !Uris Safari Lodge!

Currently, Mola Mola owns 8 boats with a total capacity of 98 pax and Sandwich Harbour have 9 Vehicles with space for approximately 50 pax every day. More than 10 employees are directly involved with Mola Mola everyday!

Mola Mola and its skippers are known for their high standards and professionalism. The following pages will give you all the information you need for a successful "partnership" with us. Should anything be unclear, please feel free to contact us; we are here to serve you!

Please take some time to study this booklet as it contains very useful information on block bookings, itineraries, tourguide policies, private charters etc.

Thank you very much for your valued support!

Kind regards,

The Mola Mola Team.



"Experience what others talk about"



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Tour Options & Activities

Mola Mola Marine Cruise

Duration: 9h00-12h30 (other departure times on request).

Check in time: 15 minutes prior to departure at Mola Mola office. Clients will get a boarding pass for their particular boat in exchange for their booking voucher.

Departure Point: All boats depart from the Walvis Bay Jetty unless specified differently. We have a Shore Skipper who monitors arrival of passengers, and organizes the loading and departure of boats.

Highlights: Pelican Point, Oysterfarms, Russian Trawlers, Bird Island, Lighthouse.

Common Sightings: Bottlenose and Heavyside Dolphins, Cape Fur Seals, Mola Molas, Penguins, Leatherback Turtles, Whales (July-November).

Bird Sightings: Flamingoes, Pelicans, Cormorants, White Chinned Petrel, Wilson's Storm Petrel, Cape Gannet, Black Oystercatcher.

Boats: Currently 8 boats (Kalina, Olin, Gambit, Sandy, Flipper, Jojo, Humphrey and Misty), Max. Capacity 98 pax, all boats have a covered cabin area, comfortable seating and toilets on board.

Languages: English, German, Afrikaans. Tourguides can go along FOC for the purpose of translation. Please advise nationality of your clients as we try to keep nations and languages together.

Catering: Cold drinks, bottled water, sparkling wine, fresh oysters, cold snacks (meatballs and spring rolls, fried fish, boiled eggs, cheese sticks with gherkin, and bread rolls).

Private Charters:
Available on request. Groups of 12 and more are usually kept private.

Wheelchairs: Our boats are wheelchair friendly. Please advise when booking!

Safety: Boats are fully insured and surveyed annually. All skippers have valid licenses and go through intense guiding training. First aid kits and lifejackets for adults and children are on board.

Clothing: It can be windy on the boat, warm clothes are recommended. Blankets are also available on board.

Seasickness: Boats stay in the protected lagoon area. Tours are done in the mornings before the wind picks up. All boats are stable catamaran (double) hull.

Transfers

Transfers can be organized for Mola Mola excursions only for a minimum of 2 pax. They are subject to availability. Our transfers are conducted by Namibia Tracts and Trails and have to be booked in advance. Pick up times will be advised individually. Rates on request.



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Tour Options & Activities

Marine Cruise with Lunch on the Beach

The lunch on the beach is a popular option for incentive groups and functions. Instead of snacks on the boat, clients are dropped off at a deserted beach at Pelican Point, where they enjoy a light informal meal close to an old wreck.

Lunch: We have two different menu choices:

Option 1 (Meat Braai): Fresh oysters, grilled mussels with cheese and garlic, calamari, spicy pork neck strips, grilled sausage, rice salad, fresh buttered rolls and fresh fruit kebabs.

Option 2 (Fish Braai): Fresh oysters, grilled mussels with cheese and garlic, grilled prawn kebab, marinated fish kebab, grilled calamari with sauce tartar, grilled sausage, rice salad, green salad, fresh buttered rolls and fresh fruit kebabs.

Drinks: Cold drinks, bottled water, beer and sparkling wine

Special Diets: We can cater for vegetarians and other dietary requirements.

Set-up: The Set-up for the Lunch on the Beach is informal. Lunch is set up buffet style under shade. Chairs and desert toilet are provided.

Duration: 9h00-13h00 (other departure times on request).

Marine Dune Day: The lunch on the beach can also be combined with the Marine Dune Day.

Please note: We need a minimum of 8 pax for this tour as groups with lunch on the beach are always kept private.

Le Petit Pelican

Since August 2007, we have a limited number of seats available every day for two departures for the "Petit Pelican". This two and a half hour tour shows the highlights of the full Marine Cruise.

Duration: 8h00-10h30 • 10h30-13h00 • other departure times on request

Catering: Cold drinks, fresh oysters, sparkling wine and cold snacks (meat and spring rolls, fried fish, boiled eggs, cheese sticks with gherkin, chicken kebabs).

The petit Pelican gives us a lot of extra seats per day which will help FIT clients who have not booked in advance as well as clients on limited time who have to travel further on to another destination the same day.

Private Charters: Available on request.

Marine Dune Day

The Mola Mola Marine Dune Day (also known as combo) is the combination of our popular Marine Cruise and 4x4 Sandwich Harbour Excursion. The tour starts with the Marine Cruise, where the client will see the highlights from the Marine Cruise. At 11h30, they get dropped off at Pelican Point, where the Guide for Sandwich Harbour is waiting for them to take them into the desert.

Duration: 9h00-16h30

Check in time: 15 minutes prior to departure at Mola Mola office

Highlights: Pelican Point, Oysterfarms, Russian Trawlers, Bird Island, Lighthouse, Walvis Bay Lagoon, Salt pans, Kuiseb River Delta, Mudflats of Sandwich Harbour, historical and archeological sights, dune-riding incl. 60m high Roaring Dune

Common Sightings: Bottlenose and Heavyside Dolphins, Cape Fur Seals, Flamingoes, Pelicans, Mola Molas, Penguins, Whales (August-November), Springboks, Jackals, bird sightings include a large variety of pelagic birds and waders.

Catering: Picnic set-up on the beach or in the dunes; see Sandwich Harbour Excursion for details

Informal Lunch (Braai) on the beach: Available on request.

Private Charters: Available on request.



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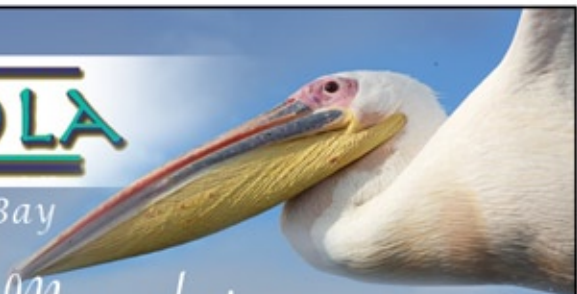
Mola Mola photos of Beach Braai



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Informal Beach Lunch - Menu choices

OPTION 1:

- Fresh oysters
- Grilled Mussels with cheese and garlic
- Calamari
- Spicy pork neck strips
- Grilled sausage (boerewors)
- Rice salad
- Fresh buttered brötchen
- Fresh fruit kebabs



Sparkling wine, bottled water, beer, and soft drinks

OPTION 2:

- Fresh oysters
- Grilled mussels with cheese and garlic
- Marinated fish kebabs
- Grilled calamari with tartare sauce
- Grilled prawn kebabs
- Grilled sausage
- Rice salad
- Green Salad
- Fresh buttered brötchen
- Fresh fruit kebabs



Sparkling wine, bottled water, beer, and soft drinks



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Mola-Mola
photos of boats



Flipper - Available Seats: 12



Humphry - Available Seats: 10

NEW MOTORIZED CATAMARAN
Name: MOLA MOLA • Seats: 40



Gambit - Available Seats: 18



Olin - Available Seats: 18



Misty - Available Seats: 10



Jo-Jo - Available Seats: 12




Sandy - Available Seats: 12

Kalina - Available Seats: 24



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Mola-Mola General Info, Reservations & Rules

Afternoon departures:

Marine Cruises are only scheduled for mornings as afternoons can be very windy in Walvis Bay, and the water can get a bit rough. Afternoon departures can only be confirmed on the same day around 11h00. We need a minimum of 8 pax to schedule an afternoon departure.

Block Bookings:

Please send us the dates for your scheduled trips for the following year as soon as you have them. We will block book them provisionally for the maximum amount of pax that you could have for this group. As soon as you have the final number, you send us an email/fax and we send you a final confirmation. If we have other requests for a particular date, we will contact you. If a scheduled trip gets cancelled, we will not charge any cancellation fees, provided that is not within 30 days of the cruise date. With block bookings you avoid full dates, and we will always have space for your group. We have been doing this for years, and it has been working very well. Booking Mola Mola in advance is as important as booking accommodation in advance!

Cancellation Fees:

All our bookings are reconfirmed by us a few days before the trip: no-shows will be invoiced in full. Other cancellation fees will be negotiable.

Check-in:

Every client is given a boarding pass showing his name, number of pax, and the name of the boat he will be riding on, and a complimentary postcard. It is then explained to him where to proceed to our "Jettypark" where he can wait for his boat to depart. At our Jetty Park we have a Shore Skipper who monitors arrival of passengers, and organizes the loading and departure of boats.

Confirmations:

When booking with us, you will always get a confirmation within 24h. If you do not get a confirmation we did not receive your booking, please re-send it. No correspondence is to be accepted as "Confirmed" without response from Mola Mola.

Credit cards:

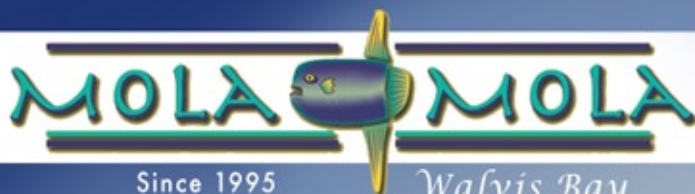
We accept Visa, MasterCard. Credit card payments can be done in the Mola Mola office or via credit card authorisation.

Credit Card Authorizations for direct payments:

If your clients are on tour already when booking Mola Mola activities, please get a credit card authorisation from them to secure the booking. We had recurring problems with No-Shows as clients had changed their mind without telling anyone.

Credit card authorisation forms can be sent to hotels and lodges where they are staying. Please contact us for a credit card authorisation template.





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Mola-Mola General Info, Reservations & Rules

Directions to Mola Mola office:

Our office is easy to find with plenty of signboards from the entrance to Walvis Bay right up to Atlantic Street. Our brochures also contain a map of how to find us. Brochures are available in many hotels and guesthouses in Namibia.

Educationals:

Educationals are for tour consultants and travel agents only. They are conducted on a reduced or complimentary rate. Please contact us for further information.

Emails:

When booking via email, please always keep old correspondence of this booking attached instead of sending a new email. This will help to comprehend the complete process.

Absolute - Marketing:

Please contact Dorothe Jackson from Absolute - Marketing for brochures and general information Cell: + 264 81 409 4803.

Information Center:

The Mola Mola office provides an information service about the Walvis Bay area with a large assortment of brochures, tourism publications and maps.

Languages:

Please advise the nationality of your clients when booking a tour with us. We always try to keep the same nationalities together. All our tours can be conducted in English, German and Afrikaans.

Lunch packs:

Lunch packs are available at Dolphins Coffee shop.

Meet and Greet:

Please book well in advance. Always have Mola Mola brochures in client's papers! If possible, please take payment or credit card authorization from clients. Commissions must be invoiced to us.

Please advise clients to call us directly, do not rely on hotel receptionists!

Operation:

We run our tours seven days a week. We are closed 01 January and 25 December. Please see back of booklet for opening hours.

Parking:

Mola Mola provides sufficient and secure parking for individual travelers and bus groups. Clients are welcome to park in the Waterfront parking area. Car Guard Sammy looks after the cars at our office. Cleaning of cars and buses can be arranged for a small fee.

Bus Parking:

We are experiencing a very congested parking area and we want to request that busses should unload guests at the Waterfront parking area, but to park the busses at the allocated area in between the Angling club and the Yacht club. Guests can then again be picked up at the waterfront area upon their arrival from the cruise.

Tourguide seats:

Each boat has a fixed number of seats to avoid overcrowding. Seats are allocated onto each boat every morning and the skipper is given the names and numbers of his passengers.

If a guide is not needed for the above and wants to join the tour, he may do so at no charge provided there are still open seats on the boat. This can only be confirmed by us on the morning of the departure.

If clients insist that they want their guide to join them on the boat, the above conditions must be made clear to them beforehand, or they can request an additional seat which they will be invoiced for.

Guides who just climb onto the boat without informing us can create confusion with the skipper's passenger's list and hold up departure unnecessarily!

Tour Guides accompanying clients who are needed for translation purposes will be allocated a seat. Please advise when booking!

Vouchers:

When issuing a voucher for an activity, please always ensure that you specify the correct tour and departure time. Please also name the company you have booked with to avoid confusion when checking in.



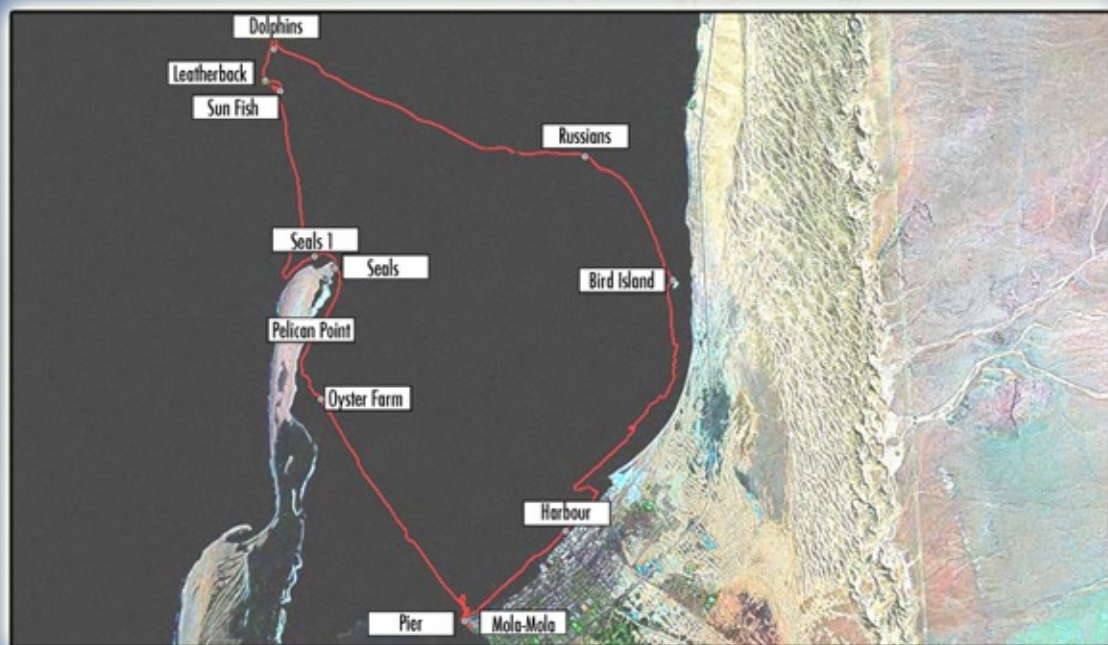
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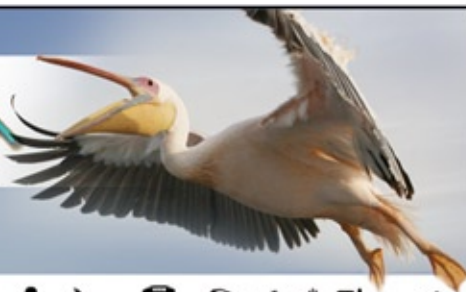


Mola-Mola Pelican Point Route



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Mola-Mola Office



Mola Mola Office

The Mola Mola office is the check in point for all excursions unless specified differently. Our office is easy to find with plenty of signboards from the entrance to the town right up to Atlantic Street.

Nita and Charmaine are in charge of everything around bookings, marketing, accounting and daily affairs.

The office is connected with the boats and Landrovers via radio. All clients need to come to the office where they get a boarding pass and a complimentary postcard in exchange for their voucher, and where they can pay for their activities if not prepaid.

CONTACT DETAILS:

Street address: Atlantic Street corner off Esplanade,
Walvis Bay

Postal address: P.O. Box 980
Walvis Bay

Tel.: +264 (0)64 205511
Fax.: +264 (0)64 207 593
Mobile: +264 (0)81 127 2522

Email: info@mola-namibia.com
Website: www.mola-namibia.com

Office Hours:

Monday - Friday 07h30 - 16h00
Weekends, Public Holidays 07h30 - 13h00
We are closed 25 December and 01 January



*We will always strive to give our best service to everyone involved in our tours - consultants, guides, and especially your clients, to make sure that their time with Mola Mola will really be an experience to talk about!
Thank you for your loyalty and support!*

